



P E R S P E C T I V E S





Eight underground facilities in Germany

The longest ranges in all of Europe

Market leader in the field of underground recovery of fly ashes in Germany

Agencies in several countries

C A P A C I T I E S

The initial idea was to develop better concepts for the disposal and the recovery of hazardous wastes, and to provide long-term capacities for this purpose. As a wholly-owned subsidiary of the K+S Aktiengesellschaft we are the European market leader in underground waste disposal - with more underground facilities, longer ranges and the most encompassing system solutions. We use the caverns generated by the mining of potash and rock salt whilst taking advantage of the already existent highly developed infrastructure for the safe disposal of wastes.

We can assure the capacities necessary for handling large volumes of hazardous wastes, even at short notice. Our ranges offer planning safety without bottlenecks, for many years to come. Ideal geological conditions, state-of-the-art technologies and reliable customer liaison throughout all procedures ensure maximum safety, both to our customers and to the environment.

We are the European leader in underground disposal.

1972: Pioneering the first underground disposal facility world-wide

Precise knowledge on European approval procedures

Encompassing experience in the waste disposal industry

Strength created by networks

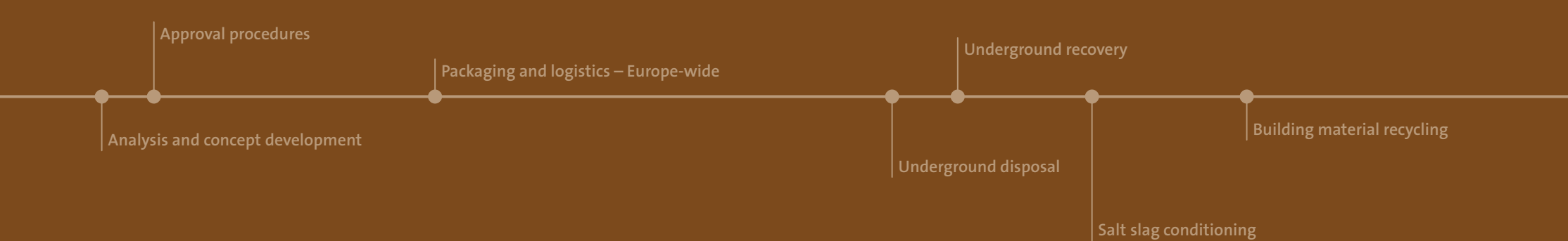
K N O W L E D G E

Positioned within the network of the K+S Group, K+S Entsorgung utilises an enormous store of professional experience and expertise in the areas of logistics, process engineering, chemistry, geology, and mining. By establishing the very first underground disposal facility worldwide, in 1972, we became pioneers for the underground disposal of hazardous wastes. Since then, we have turned this edge into a decisive advantage.

Our experience, know-how and state-of-the-art technology serve to continuously advance farsighted solutions and encompassing performance for the future. We have specifically developed a wide portfolio of waste disposal technologies for underground recovery, which is unique in the industry, and guarantees you a range of decisive benefits and long-term security.

Knowledge = Experience + Information





P E R F O R M A N C E . S A F E T Y .

We remove hazardous wastes from the environment both safely and maintenance-free. Depending on the type of waste, we either utilise it as backfill material for supporting the pillars in excavated cavities, or store it at one of our underground disposal facilities.

To the secondary aluminium industry, we serve both as a supplier and as a provider of waste disposal services. We deliver the salt fluxes Alasal® and Montanal® while accepting returned salt slag for recycling. On receipt of the salt slag we extract the aluminium granulate, which is then returned to our customers as a valuable raw material.

Our customers include some of Germany's best-known companies: performance and reliability are two of our most convincing assets.

We offer professional and economically viable solutions for all types of waste guaranteeing both sustainability and safety. Our scope of services encompasses comprehensive waste management, from the initial analysis to the development of the appropriate disposal concepts and can include packaging and logistic support. And of course our Quality Management is stringent. In our line of business, details are of the utmost importance.

The perspective: safety for generations to come.





Key figures K+S Group

Revenues 2014: 3.8 billion €

EBIT 2014: 641 million €

Employees (number) 2014: more than 14,000

G R O W T H

Success and sustained growth are based on judicious action and on flexibility. With financial independence we are able to make the appropriate investments in technology and capacities. This is ensured by the K+S Group, one of the world's leading suppliers of fertilisers and salt products.

The other factors of our ongoing success are our reliable partners and our established customer structure, which speaks for itself. Most of our customers have been with us for years, some of them for decades. They know they can count on us.

The K+S Group is present in more than 20 countries worldwide.



K+S Agencies

- a K+S Entsorgung GmbH, Germany
- b K+S Entsorgung (Schweiz) AG, Switzerland
- c K+S Italia S.r.l., Italy
- d K+S KALI France SAS, France
- e K+S Benelux B.V., Netherlands
- f K+S Polska sp. z.o.o., Poland
- g K+S Czech Republic a.s., Czech Republic
- h K+S UK & Eire Limited, Great Britain

K+S sites

- 1 Aluminium salt slag conditioning Sigmundshall, Wunstorf
- 2 Building material recycling, Sehnde
- 3 Underground disposal and recovery facilities Zielitz
- 4 Underground recovery Bernburg
- 5 Underground disposal facility Herfa-Neurode, Heringen
- 6 Underground recovery Wintershall, Heringen
- 7 Underground recovery Hattorf, Phillippsthal
- 8 Underground recovery Unterbreizbach

Eight locations in Germany

Knowledge on regional particularities

Consistent documentation in the particular country's language

Encompassing services

P R O X I M I T Y

Customer proximity does not only consist of presence on location, but is based on understanding each other – on speaking the same language. Our employees are experts on your disposal needs and the respective legislation – in Germany and across Europe. They know what you are talking about, and they speak your language. Add to this a unique and well developed logistic system, capable of coordinating all processes in accordance with your need.

Customer proximity also consists of maintaining a continuous dialogue. In addition to face-to-face contact we use regular customer feedback questionnaires to establish the direction of our customers' demands and ensure our business solutions fit. Our objective is to keep developing win/win solutions.

More than 92%* of our customers are extremely satisfied with our performance.

* K+S Entsorgung customer satisfaction survey, conducted by the University of Kassel, 2014

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